

EGADD “Information Pod” at DSEI 2025

Members are informed that, once again, it is planned for EGADD to host an “Export Controls Information & Advice” Information Pod at the Farnborough International Airshow 2026 (Monday 20th to Friday 24th July 2026). The EGADD stand should be staffed throughout the exhibition by export control experts; if any EGADD Members are planning on attending FIA 2026, they are warmly encouraged to pop by the stand and pose any queries that they may have with the experts who will be on duty at the event to discuss any export or trade control issues or queries that they may have.

Also, at FIA 2026 will be the ECJU’s own stand in the Government Zone in Hall 3, and, again, Members are warmly encouraged to pop in to visit that stand, which will be staffed by UK Government officials from a range of departments related to the UK’s export control system.

EGADD Main Meeting

Members are advised that the EGADD Executive Committee has concluded that, as previous dates that they had been considering holding the next Main Meeting in London in the Autumn proved to be too close to other export control-related events (ie the ECJU’s Annual Symposium on Wednesday 14th October and the Chartered Institute of Export & International Trade’s “Empowering Global Trade” conference on Tuesday 17th November) it has been reluctantly decided to hold the next Main Meeting on a date to be confirmed sometime in January/February 2027, instead. The Executive Committee has been deliberating on what the overall topic and theme should be for the next meeting should be along the lines of “Effective Due Diligence and Anti-Divergence/Circumvention” or “The Complexities of Navigating the Modern Sanctions Landscape”, or something similar.

Details will be circulated closer to the time as the plans come together.

Employment Opportunities in the Strategic Export Controls Arena

Members are reminded that EGADD offers a service whereby anyone with any vacancies within the discipline of export and trade controls can advertise any potential employment opportunities on the EGADD website, at: <https://www.egad.org.uk/news/job-opportunities/>.

UK Government Strategic Export Controls Annual Reports

The UK’s Strategic Export Controls Annual Reports are published by the UK Government and uploaded for public access at: <https://www.gov.uk/government/collections/united-kingdom-strategic-export-controls-annual-report>.

Annual reports include information on:

- export licensing processes, procedures and responsible departments;
- export licensing data and performance statistics;
- policy developments;
- outreach activity;
- UK support to allies and partners;
- international policy and regimes;
- compliance and enforcement.

Meanwhile Quarterly Reports are available at:

<https://www.gov.uk/government/collections/strategic-export-controls-quarterly-licensing-statistics>

Useful Websites:

www.pmdtc.state.gov/
www.davidhayes-exportcontrols.com
www.importexportsolutions.co.uk
www.adsgroup.org.uk
www.strongandherd.co.uk
www.gov.uk/government/organisations/export-control-organisation
www.gov.uk/browse/business/imports-exports/import-and-export-controls

www.strategicexportcontrols.org/
www.export-consultancy.co.uk
www.techuk.org/
www.siaed.org
www.export-controls.co.uk

EGADD Executive Committee

Chairman

Arthur Bottles-Browne, Squire Patton Boggs
arthur.bottles-browne@squirepb.com

Vice – Chairs

David Abbott, L3 Harris
david.j.abbott@uk.l3harris.com

Erica Johnson, MBDA UK
erica.johnson@mbda.co.uk

Secretary

Brinley Salzmann, ADS
Brinley.Salzmann@adsgroup.org.uk

Members

Terry Irvine, Airbus Commercial
terence. Irvine@airbus.com

Kevin Tomsett, Amentum
Kevin.Tomsett@global.amentum.com

Mark Smalldon, BAE Systems
mark.smalldon@baesystems.com

Sylvia Coburg, Boeing UK
sylvia.m.coburg@boeing.com

Peter Buck, Collins Aerospace
Peter.Buck2@collins.com

Warren Bayliss, TBC

Peter Ritchie, GKN Aerospace Services
Peter.Ritchie@gknaerospace.com

Mark Aston, IBM
mark_aston@uk.ibm.com

Marita Ryman, Leonardo
marita.ryman@leonardo.com

Michael Bell, Michael Bell Export Controls
mjvbell41@gmail.com

Matthew Clarke, Moog
mclarke2@moog.com

Anthony Daines, MSI-Defence Systems
anthony.daines@msi-dsl.com

Louise Howls, Northrop Grumman UK
Louise.Howls@euro.ngc.com

Anthony Pritchard, Raytheon
anthony.pritchard@raytheon.co.uk

Andrew Massey, Rolls-Royce
Andrew.Massey@Rolls-Royce.com

Liz Sumner, Scott Safety
esumner@mmm.com

Christopher Lock, Sidley Austen LLP
chris.lock@sidley.com

Stewart Whyte, Strategic Shipping Company
stewart.whyte@strategic-shipping.com

Harish Patel, The Manufacturing Technology Centre
harish.patel@the-mtc.org

NEWS LETTER



www.egad.org.uk

News: Proposed Export Licensing Review

The Defence Industrial Strategy (published on Monday 8th September 2025 - <https://www.gov.uk/government/publications/defence-industrial-strategy-2025-making-defence-an-engine-for-growth>) included specific reference to an initiative to undertake an Export Licensing Review. Please ensure that you look carefully at the draft Terms of Reference for this proposed review, which we have just received from the UK MoD, outlining thoughts and proposals on the scope of the review. The UK MoD would like to receive comments on the draft Terms of Reference from Industry. We have created an MS Forms Survey to enable companies anonymously to submit their thoughts on the Terms of Reference, as they currently stand. This is available at: [Export Licensing Terms of Reference - Industry Feedback – Fill out form](#)

Companies are invited to complete the survey **by 17.00 (BST) on Monday 27th July 2026**, at which time the results will be shared with the UK MoD.

[This is an invaluable opportunity for companies to provide comments on an initiative which could greatly assist in efforts to try to improve the UK’s licensing system, and we strongly urge as many companies as possible to take advantage of this chance to submit their views.](#)



July 2026 Edition

Correspondence to:
The Editor
EGADD
Brinley.Salzmann@adsgroup.org.uk

The Implementation of LITE

By the end of 2024, the ECJU had implemented LITE so that it was able to cover the vast majority of individual licence applications, and the LITE Development Team has spent 2025 moving on to develop the LITE system further so that it can take on the other areas, such as Open General Licences, Open Individual Licences, F680s/F1686s, and trade control licensing. The Government/Industry Working Group which had operated briefly in early-2024 has been resurrected, and will remain in being until March 2028, at least, to provide Industry input into the further development of LITE. The ECJU Implementation Team will be focusing their efforts in 2026 on Open Individual Export Licences.

It is in everyone's best interests to try to ensure that the implementation of LITE is as smooth and successful as possible, and the resurrected Working Group is intended to play a key role in trying to enable this to happen.

Anyone wanting to volunteer to join this Working Group should contact:
Brinley.Salzmann@adsgroup.org.uk.

Export Controls “Agony Aunt”

Q: My query relates to the use of AI tools (such as Co-Pilot) to help to manage a programme, when that involves a controlled dual-use or even a military project, especially if the technology relates in some way to the US. Could that AI tool then be EAR (or even ITAR) controlled, even if using a normal, standard, commercial, open source, UK-sourced AI tool, if related to EAR or ITAR technology, or would it have to be a bespoke AI tool to be caught?

A: With AI the first thing we would recommend is to gain an understanding of the type of AI in question and info on it's architectural set up (data processing, data at rest, data in transit, 3rd party access etc). There are many different types of AI, some of which can be extremely locked down with full in-house management, on-prem only and strict data access controls in-line with any governance obligations etc. Other versions can be cloud based with servers/back-ups across various destinations and confirmed 3rd party access to the data that's being processed. So, it's really key to understand the set up to be able to gain a view on whether that AI type can be a compliant solution for housing or processing trade control data. It's also important to remember that under US rules the 'potential' to access trade control data is deemed an export. The access doesn't need to have physically happened for the licence requirement to be present. I'd also note the importance in understanding if there are any other contractual or data governance obligations to consider with processing certain data sets (such as Trade Control, CMMC, GDPR, Security etc) through AI platforms, some contacts can forbid AI or cloud processing etc. *(Answer courtesy of Lauren Nazer, of Babcock International)*

Q: The question I have is, we have been advised by a subsidiary that they are seeing a slow turnaround time on a SIEL application/s submitted by their UK supplier. Feedback received from the UK supplier is that all their SIEL submissions are delayed. I just wondered whether you have any visibility on any slow-down in turnaround times in ECJU and if so, what the reasons maybe?

A: I fear that this is currently an all-too-common experience and you are very far from being alone. The UK used to have, up to c.2007, one of the best and most efficient licensing systems in the World, but, since 2008, has been consistently receiving many times more applications than it is adequately set up and resourced to process, and, as a direct result, despite the valiant efforts of the officials at the ECJU and its advisory Government departments (eg FCDO, and UK MOD, amongst others), processing times have been suffering. Some cases very clearly need close and detailed assessment and scrutiny, and the processing times are totally justifiable, but some others are not. We and techUK's Trade & Customs Compliance Group (<https://www.techuk.org/group/trade-and-customs-compliance-group.html>) have jointly undertaken a couple of surveys of our respective Members which have revealed that they had lost cumulatively millions of pounds of potential business purely due to excessive licensing delays, with the prospective customers getting so frustrated that they have cancelled their orders and bought what they needed from another (non-UK) supplier, instead. This is one of the primary reasons behind the initiative as details on the front page of this Newsletter, with the Government trying to identify how it could make the UK's licensing system more efficient. This also explains the ECJU's requests, from Autumn 2025 for Industry to propose ideas for the safe and risk-free further expansion of the UK's OGEL system, to further alleviate the onerous burden on the SIEL system.

Sanctions End-Use Controls

On 22nd April 2026 the UK Government's Office of Trade Sanctions Implementation (<https://www.gov.uk/government/organisations/office-of-trade-sanctions-implementation>) published the details of a new Sanctions End-Use Control system, together with some guidance that had been compiled (<https://www.gov.uk/government/publications/sanctions-end-use-controls-guidance-for-businesses/sanctions-end-use-controls-guidance-for-businesses>). Essentially, these have been introduced in relevant sanctions legislation containing export prohibitions, and to support exporters to third countries where there is a high risk of diversion of goods and related technology to a sanctioned destination or person. It sets out the key features of the controls, what exporters can expect if 'informed' by the government that their goods or related technology may pose a sanctions diversion risk, and how to respond in practice. It also provides clarity on the intended operation of Sanctions End-Use Controls and outlines best practice around compliance, record keeping, and risk awareness.

Defence Exports 2026 - Global Compliance, Strategy, and Cooperation, in London on Monday 28th – Thursday 30th September, 2026

Returning to London in September 2026, the Defence Exports Conference marks two decades at the forefront of defence trade compliance and export controls. This milestone edition promises to be the most impactful yet, bringing together senior decision-makers from across the global defence and trade ecosystem.

Leading the 2026 programme is returning speaker Robert Hart (U.S. Department of State), delivering a DDTC update with essential insights into navigating rapidly evolving U.S. export controls. We also reintroduce AUKUS-focused content after a two-year break, with Aidan Fisher (Export Controls Australia Group) exploring Australia's export control reforms, alignment with the U.S. system, and the opportunities and challenges ahead for industry. Completing this policy outlook, Alex White (UK Department for Business and Trade) will provide an update on UK Open General Export Licences (OGELs), covering recent developments, practical implications for exporters, and what's next for UK export licensing.

We are delighted to welcome Mayer Brown as a new Gold Sponsor for this 20th anniversary edition, alongside returning Gold Sponsor Steptoe, whose continued support reflects their long-standing leadership in international trade compliance. We are also pleased to confirm Pillsbury as a returning Silver Sponsor, further strengthening this year's programme.

Download the 2026 Brochure:
https://www.smgconferences.com/defence/uk/conference/defence-exports?utm_source=EGADD&utm_medium=MP&utm_campaign=PR-Home&utm_id=D-454

This year's ECJU Annual Symposium

The Export Control Joint Unit will be hosting its annual Symposium on **Wednesday 14th October** in London. The agenda is currently in development and will be finalised closer to the date. It will include updates from ECJU's operational and policy teams, a look back on the previous year as well as a look forward to the next 12 months. Further details are available at:
<https://www.gov.uk/government/publications/export-control-training-bulletin/export-control-training>

FORTHCOMING EVENTS

SIA's Summer Back to Basics Conference
Arlington (US), 13-15 July
<https://siaed.org/event-6343292>

EGADD's US Export Control Compliance Workshops, Oxford, 14-16 July
<https://www.adsgroup.org.uk/events/us-export-controls-compliance-training-workshops-2026/>

HERSA Conference: US Export Controls for Academia, Oxford, 17 July
<https://hera.co.uk/?action=events>

Webinar: Potential Future Global Regulatory Developments on "Whistleblowing"
15 September
<https://www.adsgroup.org.uk/events/webinar-potential-future-global-regulatory-developments-on-whistleblowing/>

Defence Exports
London, 28-30 September
<https://www.smgconferences.com/defence/uk/conference/defence-exports>

UK Trade Sanctions Enforcement, Evasion in the Trade Space and Voluntary Disclosures
London, 2 October
<https://www.adsgroup.org.uk/events/hybrid-event-uk-trade-sanctions-enforcement-evasion-in-the-trade-space-and-voluntary-disclosures/>

ECJU Annual Symposium
London, 14 October
www.gov.uk/government/publications/export-control-training-bulletin/export-control-training

SIA's Fall Advanced Conference
Arlington (US), 26-27 October
<https://siaed.org/event-6343333>

Sanctions and Export Compliance in the UK
London, 10-11 November
<https://nielsonsmith.com/events/sanctions-and-export-compliance-in-the-uk-conference/>

Export Control Forum
Brussels, 20 November
https://policy.trade.ec.europa.eu/events/expo-rt-control-forum-2026-2026-11-20_en

WorldECR Export Controls and Sanctions Forum
London, 18-19 November
<https://www.worldecr.com/forums/london/>

2027

EGADD Annual Main Meeting
Hybrid (physical in London), 2 February 2027
Brinley.Salzmann@adsgroup.org.uk

Sanctions and Export Compliance in Europe Conference, 3 – 4 February 2027, Düsseldorf
<https://nielsonsmith.com/events/sanctions-export-compliance-in-europe-conference/>

PLUS, keep an eye on:
<https://www.gov.uk/government/publications/export-control-training-bulletin>