

**Dear Hiring Manager,**

I am writing to express my strong interest in opportunities within Export Controls, Customs Compliance, or Trade Advisory. With extensive experience delivering high-quality technical guidance, training, and consultancy for the Chartered Institute of Export & International Trade, I bring a proven track record of supporting organisations to manage regulatory risk, strengthen internal governance, and build long-term compliance capability.

In my role as an *Academy Trade and Customs Consultant*, I have supported hundreds of businesses across a wide range of industries—particularly aerospace, defence, advanced manufacturing, electronics, chemicals, and high-tech sectors. My work covers classification, dual-use controls, licensing strategy, origin, customs valuation, audit readiness, and solving complex operational problems. I have also delivered specialist support on UK, EU, US EAR/ITAR, and global export control frameworks, enabling clients to understand their obligations and avoid costly breaches.

A key strength I bring is my ability to translate highly technical regulatory requirements into clear, practical guidance for all levels of experience. I regularly design and deliver training courses, workshops, and tailored advisory sessions—both online and face-to-face—to upskill teams and improve organisational competence. This includes developing structured learning modules, assessment activities, and scenario-based exercises to help businesses embed compliant processes in line with best practice.

In addition to direct client support, I have experience producing high-quality written content, including compliance guides, briefing notes, reports, training materials, and stakeholder communications. My work is detail-focused, accurate, and fully aligned with current legislation and regulatory expectations. I am comfortable managing complex caseloads, meeting tight deadlines, and supporting businesses during audits, investigations, and licence application planning.

I am now seeking a new challenge where I can apply this experience in a senior capacity—helping an organisation strengthen its export controls and customs governance, lead internal training, and support strategic compliance objectives. I bring a proactive, professional approach and a genuine commitment to raising standards across the trade and regulatory environment.

I would welcome the opportunity to discuss how my expertise can support your organisation. Thank you for considering my application, and I look forward to the possibility of speaking with you.

**Yours sincerely,  
Andy Bridges**