



The Defence Trade Cooperation Treaty

Commercial Framework and Implementation

Bill Cruickshank - Commercial Lead



MINISTRY OF DEFENCE

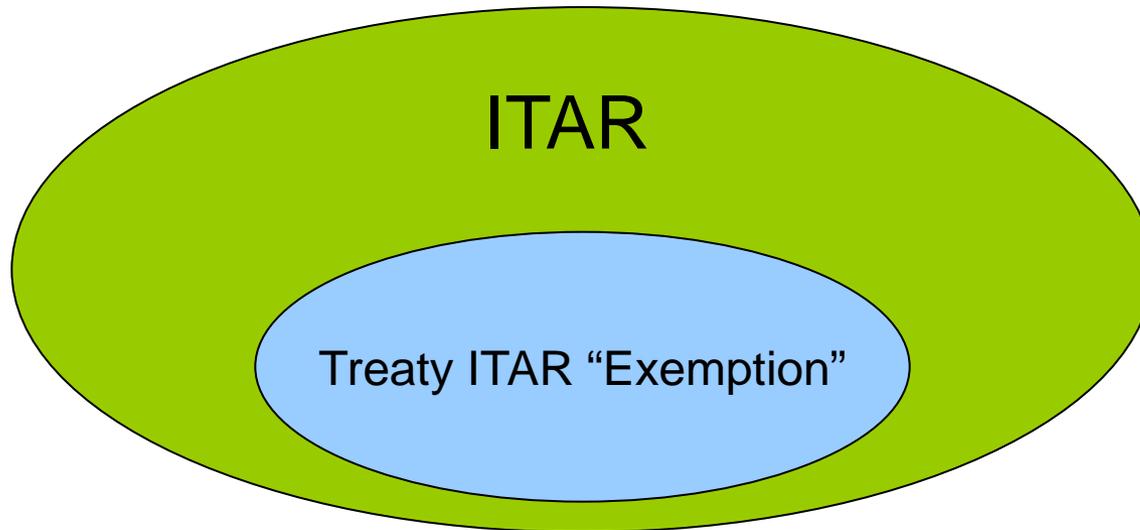
ITAR

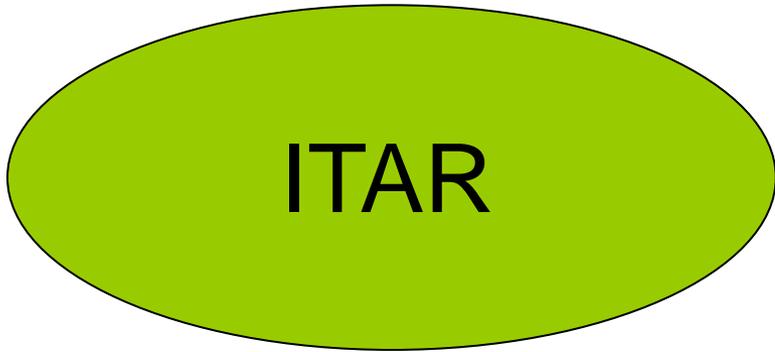


ITAR

Treaty







OR*

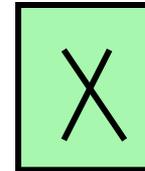
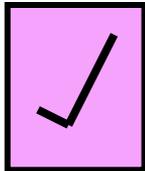


* Assuming Treaty
Compliance

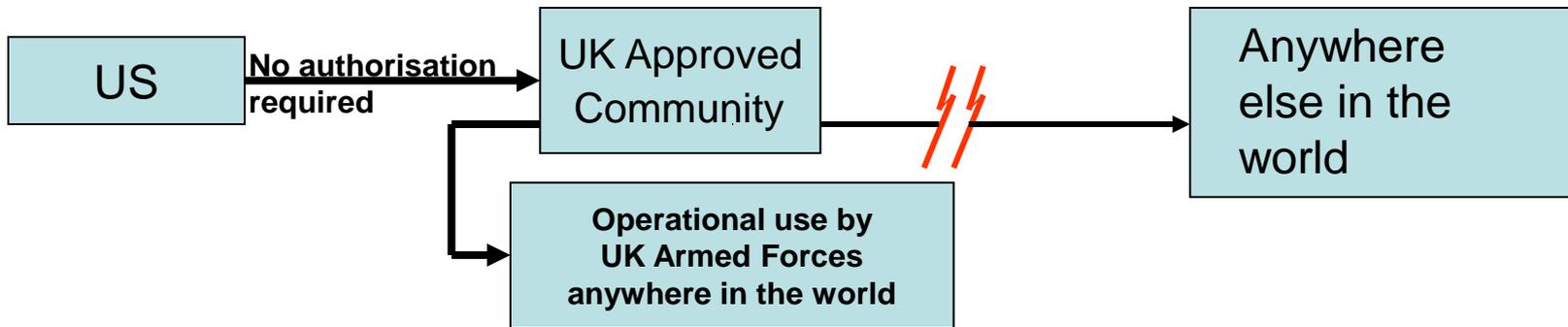


**We have a
decision to make**

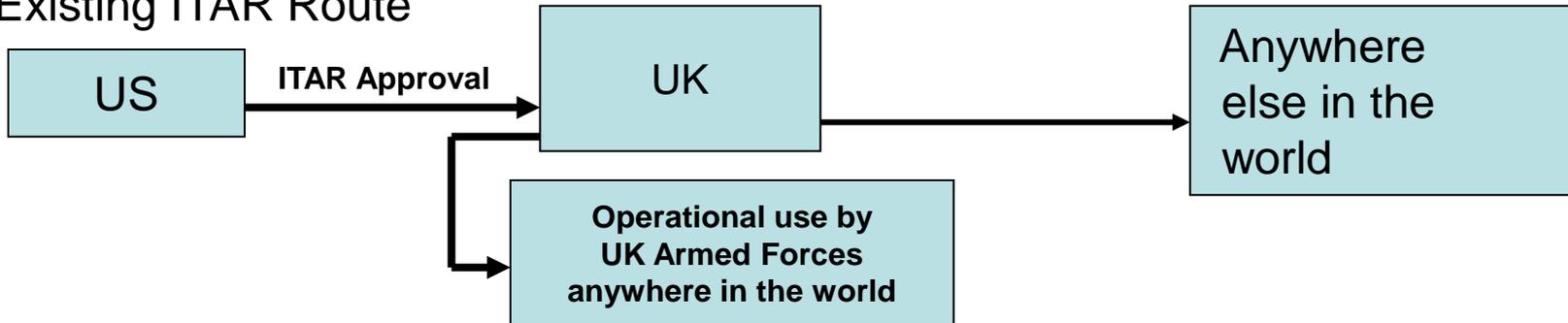
**Does the Treaty
provide the best
option**



Treaty Route (providing criteria met)



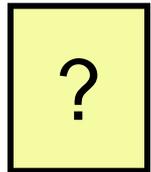
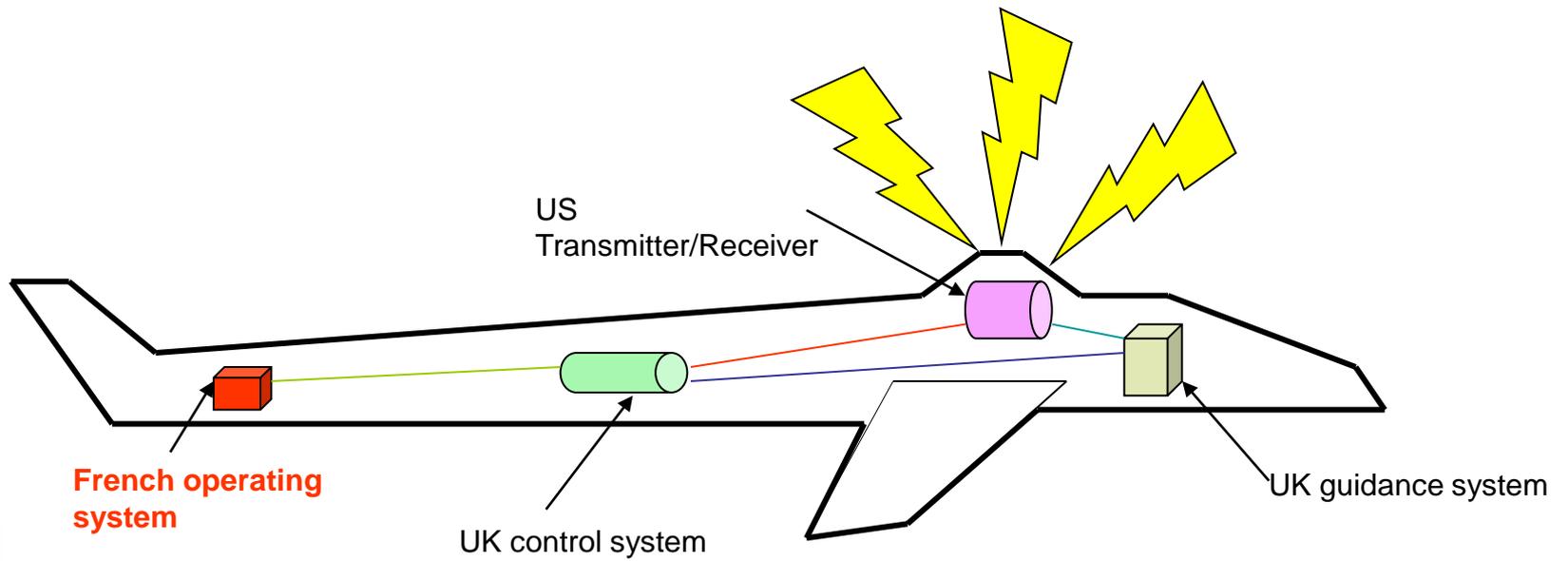
Existing ITAR Route



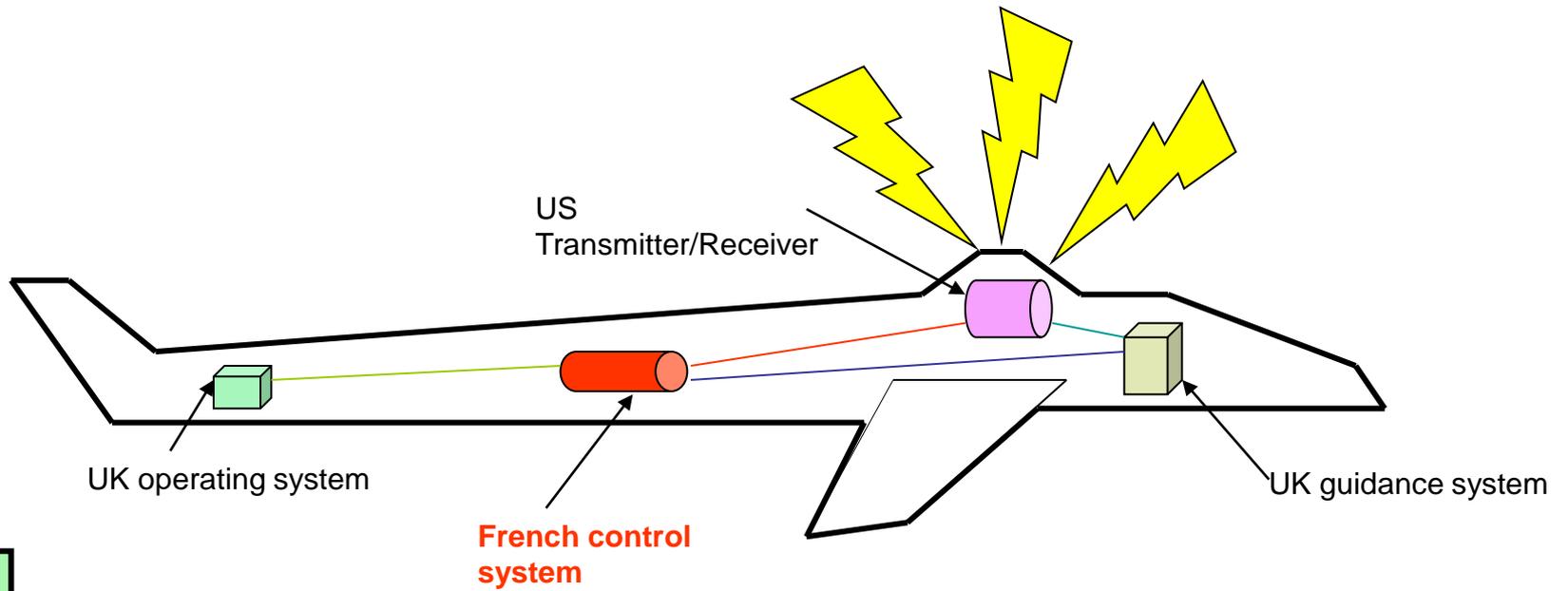
Consider an anti-nerve agent auto-injector supplied by a US source



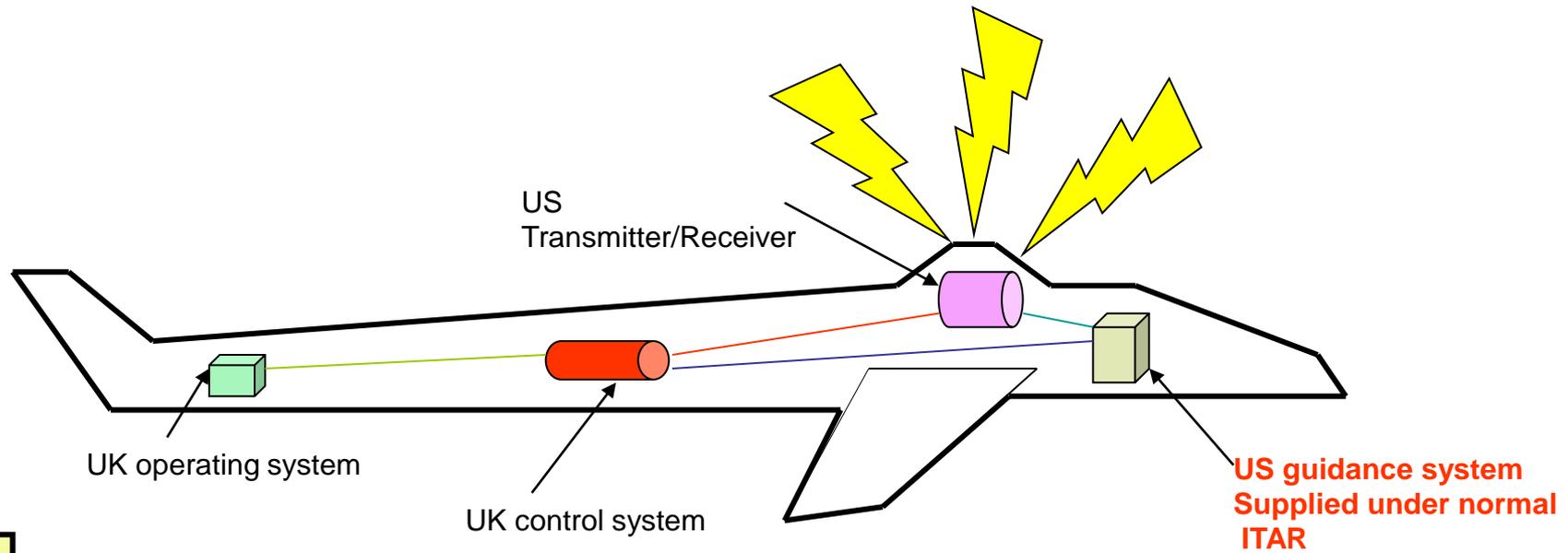
Consider a surveillance drone 1



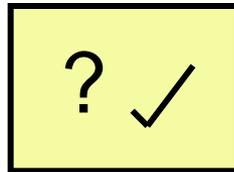
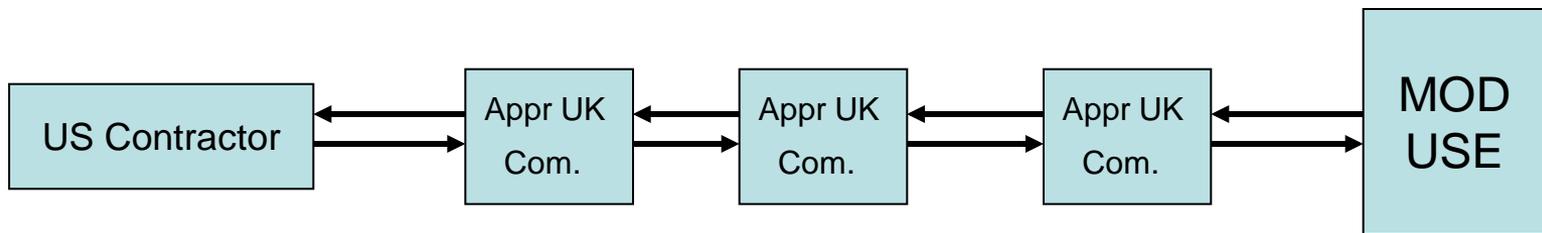
Consider another surveillance drone 2



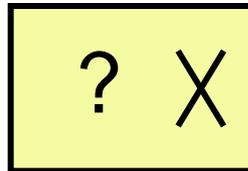
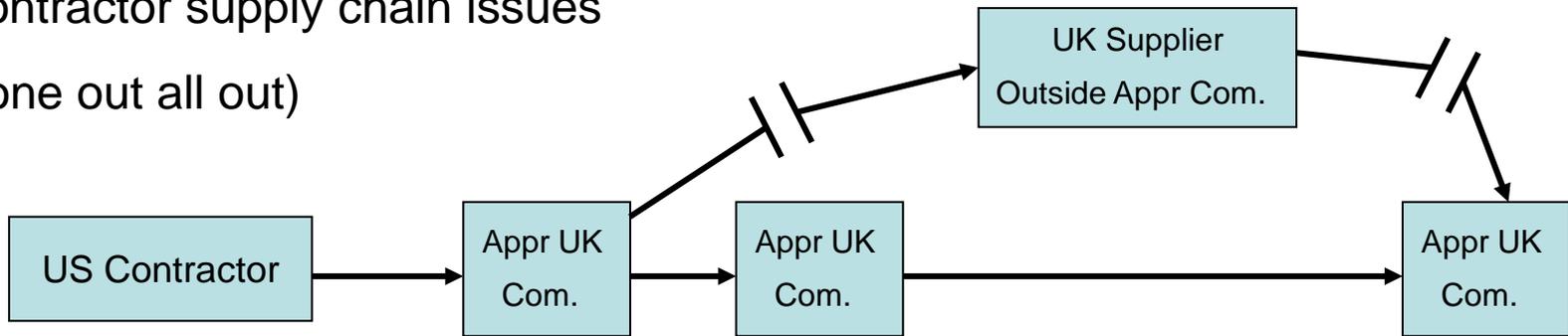
Consider yet another surveillance drone 3



Contractor supply chain issues (all in)



Contractor supply chain issues (one out all out)





Finally

“If you think you understand ITAR
then you don’t!”

