

**BRINLEY M. SALZMANN, BA (HONS)
DIRECTOR – OVERSEAS & EXPORTS, A|D|S
AND SECRETARY OF EGAD**



Brinley joined the Defence Manufacturers Association (DMA), at first on a temporary basis, in July 1985, having graduated from Sheffield University with a BA in Ancient History & Classical Civilisation. He worked for the DMA in a number of roles, before being appointed to the position of Exports Director in June 1999. In October 2009, on the creation of A|D|S through the merger of the DMA, APPSS and SBAC, he became the new organisation's Director, Overseas & Exports.

The vast majority of his work at present constitutes providing offset, industrial participation and export controls-related help, advice and assistance to British companies. In this capacity he acts as Secretary to the Export Group for Aerospace & Defence (EGAD), and the United Kingdom Offset Operations Group (UKOOG) special interest groups.

As Secretary to EGAD, he tries to provide help and advice to companies on export control matters and liaises closely with the Export Control Organisation (ECO), Ministry of Defence (UK), Foreign & Commonwealth Office (FCO), Department For International Development (DFID) and Her Majesty's Revenue & Customs (HMRC), as well as with other Industry bodies and Non-Governmental Organisations (NGOs). He sits on a number of export control related groups, including the joint Government-Industry Export Control Advisory Committee (ECAC). He is also the Secretary of a Section 5 prohibited firearms special interest group, and the United Kingdom Offset Strategy Group (UKOSG). He is also a Member of the London Countertrade Roundtable (LCR).

Contact Details

Mr Brinley Salzmann
Director, Overseas & Exports
A|D|S
Marlborough House
Headley Road
Grayshott
Hindhead
Surrey GU26 6LG
Tel: +44 (0)1428 602622
Fax: +44 (0)1428 602628
E-mail: Brinley.Salzmann@adsgroup.org.uk
URL: www.adsgroup.org.uk and www.egad.org.uk